

# FIRSTWRAP PLUS INVESTMENTS

## CATEGORY CENTRE IN FINANCE

2 July 2018

These reduced Administration fees will apply while the nominated adviser on your account is a representative of Centre in Finance Pty Ltd ABN 61 062 431 583 (Centre in Finance), or is otherwise nominated by Centre in Finance to receive the same discounted Administration fees.

If you choose to nominate another adviser who is not affiliated with Centre in Finance as described above, the Administration fees on your account may increase. You may need to revert to the standard fee rates shown in the latest FirstWrap Plus Investments Investor Directed Portfolio Service Guide (IDPS Guide). This is available from our website at [firstwrap.com.au](http://firstwrap.com.au), from your adviser, or by calling FirstWrap Plus Service and Support on 1300 769 619.

### Administration fees

| Administration fees | Balance                                    | Fee pa    |
|---------------------|--|-----------|
|                     | On the first \$1,000,000                   | 0.250% pa |
|                     | On amounts between \$1,000,001–\$3,000,000 | 0.050% pa |
|                     | On any amounts above \$3,000,0000          | Nil       |

All figures disclosed include the net effect of goods and services tax (GST) and reduced input tax credit (RITC).

We may at our discretion amend the Administration fees disclosed above. Please refer to the FirstWrap Plus Investments IDPS Guide for more information.

**Colonial**  
**First State**

### More information

If you would like further information, or would like to discuss these reduced Administration fees, please contact your adviser.

The information in this document is prepared by Avanteos Investments Limited ABN 20 096 259 979 AFSL 245531 (AIL) and is current as at 2 July 2018. It provides information and general advice only and does not take into account your individual objectives, financial situation or needs. You should assess whether the information is appropriate for you and consider talking with your adviser before making an investment decision. Colonial First State Custom Solutions is the registered business name of Avanteos Investments Limited AIL. AIL is owned ultimately by Commonwealth Bank of Australia (the Bank) ABN 48 123 123 124. The Bank and its subsidiaries do not guarantee performance, or the repayment of capital of AIL.

25252/FS6710/0818

# **FIRSTWRAP PLUS**

# **INVESTMENTS**

## **Investor Directed Portfolio Service (IDPS) Guide**

**Issue No 2018/1, dated 2 July 2018**

Issued by: Avanteos Investments Limited (AIL)  
the operator of FirstWrap Plus Investments  
ABN 20 096 259 979, AFSL 245531

# Contents

|   |    |
|---|----|
| About FirstWrap Plus Investments                      | 1  |
| Benefits of investing with FirstWrap Plus Investments | 2  |
| Key features  | 3  |
| How your account works                                | 4  |
| Risks of investing in FirstWrap Plus Investments      | 6  |
| How we invest your money                              | 7  |
| Fees and other costs                                  | 9  |
| Reporting   | 15 |
| How to open an account and other information          | 16 |

The information provided in this document is general information only and does not take into account your objectives, personal financial or taxation situation, or needs. You should assess whether the information is appropriate for you and talk to your financial adviser before making any investment decision.

This FirstWrap Plus Investments IDPS Guide (the IDPS Guide) is a summary of significant information and contains a number of references to important information that form part of this IDPS Guide. These documents include:

- the Other Important Information brochure, and
- the Investment List.

If you choose to use an Accelerator Cash Account (ACA) with your FirstWrap Plus Investments account, you should also consider the ACA information incorporated by reference in this document. Relevant ACA information is issued by the Commonwealth Bank of Australia ABN 48 123 123 124 (the Bank). These documents are collectively referred to as the ACA Disclosure documents and include:

- the ACA General Information Statement
- the ACA Terms and Conditions (as amended by the 'Important information about the ACA' section in the Other Important Information brochure)
- the ACA Standard Fees and Charges, and
- the Bank's Electronic Banking Terms and Conditions.

The documents listed above are available free of charge online at [firstwrap.com.au](http://firstwrap.com.au), from your adviser or by calling FirstWrap Service and Support on 1300 769 619. You should consider all this information before making a decision about investing in FirstWrap Plus Investments (FirstWrap Plus or 'the Service') and, if applicable, opening an ACA.

The offer made in this IDPS Guide is available only to persons receiving the IDPS Guide within Australia and accepting the offer within Australia. It does not constitute an offer in any other country or jurisdiction.

All references to 'adviser' and 'licensee group' are to the person named as the adviser on the application form and their relevant licensee group.

## About the Custodian, Operator and Administrator

To allow you and your adviser to manage a diverse range of investments through a single point of access, your investments in FirstWrap Plus Investments are held for you by a custodian, or by a sub-custodian, rather than by you directly.

Avanteos Investments Limited ABN 20 096 259 979, AFSL 245531 (AIL), is the operator and administrator (also referred to as 'Operator', 'us' or 'we') and is responsible for the operation and management of the Service. Colonial First State Custom Solutions is the registered business name of AIL.

AIL is also the custodian. In its role as custodian, it is AIL's responsibility to hold the assets, i.e the investments in FirstWrap Plus Investments, on behalf of investors. For more information on the Operator, please see the AIL Financial Services Guide (FSG) at [firstwrap.com.au](http://firstwrap.com.au).

AIL is ultimately a subsidiary of Commonwealth Bank of Australia (the Bank). The Bank and its subsidiaries do not guarantee the performance of the Service, or the repayment of capital by AIL. With the exception of the ACA, investments in the Service are not deposits or other liabilities of the Bank or its subsidiaries, and are investment-type products subject to investment risk including possible delays in repayment, and loss of income and capital invested.

AIL is not a registered tax (financial) adviser under the *Tax Agent Services Act 2009* (Cth), and you should seek tax advice from a registered tax agent or a registered tax (financial) adviser if you intend to rely on this information to satisfy the liabilities or obligations or claim entitlements that arise, or could arise, under a taxation law. Taxation considerations are general and based on present taxation laws and may be subject to change. You should seek independent, professional tax advice before making any decision based on this information.

The Service operates pursuant to a contract between you and the Operator, which is entered into when we accept your application. The terms of the contract are contained in The Avanteos Wrap Account Service Deed Poll (the Deed) dated 14 February 2003, as amended, and this IDPS Guide. You are able to request the Operator to provide you with a copy of the Deed free of charge. If there is any inconsistency between the Deed and this IDPS Guide, the Deed will prevail. If any provision of this IDPS Guide is found to be invalid or unenforceable under the law, it is excluded so that it does not in any way affect the validity or enforceability of the remaining parts.

Information contained or referred to in this IDPS Guide may change from time to time, subject to compliance with the Deed and laws. You can obtain updated information by asking your adviser or contacting us on 1300 769 619. You can also ask for a free paper copy of the updated information or access the information online at [firstwrap.com.au](http://firstwrap.com.au). If the change to the information is materially adverse, we will re-issue the IDPS Guide or issue a Supplementary IDPS Guide and notify you as required by law.

## Accelerator Cash Account

The ACA is issued by the Bank and administered by Australian Investment Exchange Ltd (AUSIEX) ABN 71 076 515 930, AFSL 241400 under the brand CommSec Adviser Services. AUSIEX is a wholly owned but not guaranteed subsidiary of the Bank. If you choose to use an ACA with FirstWrap Plus Investments, AIL will provide platform administration services only. AIL does not guarantee the performance or return of capital of investments in the ACA, nor does it underwrite or provide custody services in relation to the ACA. The issue of the ACA is authorised solely by the Bank. To the extent permitted by law, neither AIL nor any of its subsidiaries are responsible for any statement or information contained within this IDPS Service Guide that relates to the ACA.

The Bank and AUSIEX have given, and not withdrawn, their consent to be referenced in this IDPS Guide in the form and context in which such references are included.

# About FirstWrap Plus Investments

## FirstWrap Plus Investments is an Investor Directed Portfolio Service (IDPS).

FirstWrap Plus Investments makes investing easy by giving you access to a diverse range of investments, conveniently managed through one online account.

FirstWrap Plus Investments provides integrated administration and comprehensive reporting services to allow you and your adviser to easily monitor and manage your portfolio of investments.

Through FirstWrap Plus Investments, you can also control your cash flow to suit your specific needs through a range of regular facilities or ad hoc transactions.

FirstWrap Plus Investments is an investment wrap that can administer shares, property trusts, unlisted investments, managed funds, managed accounts and other investment products and services into one account. It also provides access to margin lending, multiple insurance options and sophisticated tax management facilities, so you and your adviser can design a portfolio to suit your investment needs.

## What is an IDPS?

FirstWrap Plus Investments is an Investor Directed Portfolio Service (IDPS), which means your transactional, custodial and reporting services are contained within a single administration platform.

Your investments are administered through our centralised service, allowing you and your adviser to easily review your entire portfolio. Your adviser can make transactions on your behalf and manage the administration of your investments.

## Suitable for SMSFs

FirstWrap Plus Investments can be used to administer the investments within a self-managed super fund (SMSF). FirstWrap Plus Investments offers a range of tax management tools, third-party access, comprehensive investment choice and great value.

## Investing in FirstWrap Plus Investments

All FirstWrap Plus Investments accounts can only be opened through a licensed adviser registered to use FirstWrap Plus.

## How to use this IDPS Guide

These documents contain important information you need to know about FirstWrap Plus Investments.

### IDPS Guide (this document)

Contains key information about the features, benefits, risks and costs of investing in FirstWrap Plus Investments.



### Other Important Information

Contains information about how to manage your account.



### Investment List

Lists the managed accounts, managed funds and term deposits available. Your adviser can provide you with further details on the listed securities available for investment.



### Accelerator Cash Account (ACA) Disclosure documents

Contains key information about the ACA if you choose to use an ACA with FirstWrap Plus Investments.

- the ACA General Information Statement
- the ACA Terms and Conditions (as amended by the 'Important Information about the ACA' section in the Other Important Information brochure)
- the ACA Standard Fees and Charges
- the Bank's Electronic Terms and Conditions

These documents are available online at [firstwrap.com.au](http://firstwrap.com.au), from your adviser or by calling FirstWrap Service and Support on 1300 769 619.

### ALL contact details

FirstWrap Plus Investments  
Locked Bag 3460  
GPO Melbourne VIC 3001

Telephone 1300 769 619  
Facsimile 03 9804 0398  
Email [firstwrap@colonialfirststate.com.au](mailto:firstwrap@colonialfirststate.com.au)

Further details are contained in the Other Important Information brochure, available online at [firstwrap.com.au](http://firstwrap.com.au). If you are unable to access the information online, you can order a copy of the IDPS Guide, the Other Important Information brochure, the Investment List, the AIL Financial Services Guide (FSG) and the ACA Disclosure documents free of charge from your adviser or by calling FirstWrap Service and Support on 1300 769 619.

# Benefits of investing with FirstWrap Plus Investments

**FirstWrap Plus Investments offers you comprehensive investment choice, convenient administration and the flexibility to design a portfolio that suits your investment needs.**

## Comprehensive investment choice

FirstWrap Plus Investments gives you and your adviser access to a diverse range of investments, including:

- managed accounts
- more than 400 managed funds
- ASX listed securities
- fixed interest rate securities
- exchange-traded funds
- term deposits
- unlisted investments
- cash

The managed funds available through FirstWrap Plus Investments span a wide range of asset classes including Australian and global shares, listed and unlisted property and fixed interest. Many of these are wholesale funds, not generally available to retail investors.

The FirstWrap Plus Investment List is reviewed regularly by the Operator. You can find an up-to-date list of all the investments available through FirstWrap Plus Investments on the Investment List at [firstwrap.com.au](http://firstwrap.com.au). FirstWrap Plus offers a range of managed accounts developed by professional portfolio managers as part of their comprehensive investment menu. For more information on the managed accounts, please refer to the Colonial First State Managed Account Product Disclosure Statement (PDS), also available at [firstwrap.com.au](http://firstwrap.com.au).

## Flexibility

You can choose to invest lump sum amounts or regular investment amounts, or both. You can also establish a regular investment facility, with the ability to invest a fixed amount or an excess amount above a certain threshold in your cash account. A regular investment facility can also be used with a regular contribution facility for ongoing investment into your FirstWrap Plus Investments account.

FirstWrap Plus Investments offers a tailored service. You and your adviser may choose to:

- establish and maintain a predetermined investment strategy through an automatic investment of excess cash and income distributions
- regularly review your portfolio or Model Portfolio to align with your investment allocation.
- establish a customised regular sell profile on your account, providing greater control over the available cash in your account to meet upcoming payments and premiums.
- reinvest income back into investments, an investment model or Model Portfolio.

## High quality reporting

Comprehensive reporting is available online to you and your adviser. This high quality reporting provides you and your adviser with easy access to:

- the current valuation of your overall portfolio
- a list of transactions for each of your investments and cash holdings
- the proportion of your investments held in key asset classes
- consolidated investment reporting across a family group (eg family trusts, self-managed super funds (SMSFs) and other individuals) and any other available investment products (such as annuities)<sup>1</sup>.

Your annual tax statement will show the income you received during the year. It sets out the components of each distribution and the relevant imputation credit and foreign income tax offset, as well as any non-taxable income. A comprehensive capital gains tax (CGT) statement is also available and provides details of any investments you sold during the year.

Your adviser will be able to provide you with online access to your account details by issuing you with a user login and password.

## Value for money

FirstWrap Plus Investments offers you real value with a market leading service and competitive administration costs. And, by combining related accounts into a single family group, you can potentially realise even greater value for money through fee aggregation. By linking your account with related members in your family group (for example, your husband, wife or SMSF), the administration fee is applied to the combined value of the accounts, which may potentially lower the overall fees.

FirstWrap Plus Investments also offers a range of investment options that attract no administration fees. For further information on how this is applied, refer to the 'Fees and other costs' section on page 9, and for a list of eligible funds you can refer to the Investment List.

<sup>1</sup> For further information on other available investment products, speak to your adviser and refer to the relevant product disclosure statement.

# Key features

| FirstWrap Plus Investments            |   |
|---------------------------------------|---|
| Who can invest in this product?       | <ul style="list-style-type: none"> <li>• Individuals</li> <li>• Joint investors</li> <li>• Partnerships</li> <li>• Companies</li> <li>• Trusts</li> <li>• Trustees of SMSFs</li> </ul>  |
| Contribution options                  | <ul style="list-style-type: none"> <li>• Cheque</li> <li>• Direct debit</li> <li>• BPAY®</li> <li>• Direct credit</li> <li>• Asset transfer</li> </ul>  |
| Investment options                    | Cash, managed funds, ASX listed securities, other unlisted investments, fixed interest, managed accounts  |
| Minimum initial contribution          | \$20,000  |
| Minimum additional contribution       | Nil   |
| Minimum regular contribution          | \$100   |
| Minimum account balance               | \$20,000  |
| Minimum cash account balance          | 0.5% of the value of your account plus the value of any regular payments due over the next month  |
| Minimum withdrawal                    | \$500   |
| Minimum regular withdrawal amounts    | \$100   |
| Minimum managed fund transaction      | Non-regular \$100<br>Regular \$10   |
| Minimum listed security transaction   | \$500   |
| Minimum managed account transaction   | Please refer to the Colonial First State Managed Account PDS for investment/transaction minimums.   |
| Regular investment amount             | \$100   |
| Reporting                             | <ul style="list-style-type: none"> <li>• Portfolio valuation – Available online</li> <li>• Transaction statement – Available online</li> <li>• Asset allocation – Available online</li> <li>• Income statement – Available online</li> <li>• Transaction summary – Available online</li> <li>• Performance report – Available online</li> <li>• Quarterly portfolio statement – Sent to you quarterly</li> <li>• Audit certificate – Available online or sent to you annually</li> <li>• Annual statement – Sent to you annually</li> <li>• CGT reporting – Available online</li> <li>• Tax statement – Sent to you annually</li> </ul> |
| Margin lending <sup>1</sup>           | Yes, through an approved margin lender.   |
| Retail insurance                      | Yes. FirstWrap Plus can arrange for the payment of regular premiums for authorised retail providers' insurance policies.  |
| Income/Dividend reinvestment facility | Yes   |

## For investors who use an ACA:

- refer to 'Depositing and Withdrawing Funds' in the ACA General Information Statement document for minimum withdrawal amounts (if any) that are initiated directly from the ACA and on how you can contribute directly into your ACA
- the ACA is an external account rather than an investment option within the Service. It is considered part of your portfolio for reporting purposes only.

<sup>1</sup> Margin lending is not applicable if your account holds investments within a managed account portfolio.

© Registered to BPAY Pty Ltd ABN 69 079 137 518.

# How your account works

**FirstWrap Plus has been designed to provide you and your adviser with an effective and efficient means to manage your total portfolio and make the most of your investments.**

Your adviser plays an important role in implementing your financial plan. Our online service is designed to enable you and your adviser to carefully monitor the progress of your portfolio. By joining FirstWrap Plus, you authorise your adviser to provide instructions to us on your behalf. We will only accept and act upon investment instructions from your adviser. You will not be able to provide investment instructions directly to us if you have an authorised adviser on your account. Once your application is accepted, we will establish a FirstWrap Plus Investments in your name.

FirstWrap Plus is intended to be used together with your adviser. If you no longer have an adviser appointed on your account, you may be required to close your FirstWrap Plus account. If you remain, you will receive a limited services and additional fees will apply. Refer to the 'Fees and other costs' section on page 9 and the Other Important Information brochure for more information. A copy of our policy on what happens if you no longer have an adviser appointed on your account is available free of charge on request. You should contact FirstWrap Service and Support on 1300 769 619 if you no longer have an adviser.

## Your cash account

Your account includes a cash account, which forms the central transaction hub of your FirstWrap Plus Investments account. When you complete the FirstWrap Plus Investments application form to join the Service, you can choose to use an ACA as your cash account. If you do not choose an ACA, the default cash account will be used. The cash account you choose is used to:

- receive contributions
- buy and sell investments
- pay fees, charges and taxes
- pay withdrawals, including retail insurance premiums (if applicable) and purchase other investment products (such as annuities)
- receive income from your investments.

Your contributions will be held in the cash account until clear investment instructions have been received, and your selected investments have been purchased. We will only withdraw or otherwise move the funds held in your cash account:

- where clear investment instructions have been received and your selected investments have been purchased;
- to pay fees, charges, taxes and insurance premiums (if applicable);
- in accordance with your instructions in relation to investing or withdrawing (for example, in relation to a regular investment facility, reinvestment of your managed fund income, making a withdrawal or setting up a regular withdrawal) (refer to the Other Important Information brochure for further information in relation to these transaction options); or
- in the case of a default cash account, in accordance with your instructions to us to allocate your contributions and funds held in the cash account in accordance with the Cash Management Strategy (discussed below). In this IDPS Guide, references to the cash account refer to your nominated type of cash account, ie the default cash account or ACA.

## Default cash account

You can choose to have the default cash account as your cash account in FirstWrap Plus Investments. The default cash account is a notional account that is comprised of two or more accounts (each an authorised deposit-taking institution (**ADI Account**)) established by us with the Bank, an **ADI**.

References in this IDPS Guide to the default cash account or cash account (when used to refer to the default cash account) (as relevant) are references to the Operational Account and the At Call Account collectively.

The balance of your default cash account will be kept in the ADI Accounts and will be allocated by us between the ADI Accounts in accordance with our Cash Management Strategy. The Cash Management Strategy sets out the rules in accordance with which we will allocate and move your funds between the ADI Accounts. A copy of our Cash Management Strategy is available free of charge on request.

By completing and signing the FirstWrap Plus Investments application form you acknowledge that, and instruct us to, hold your contributions and funds held in the cash account and to allocate and move your contributions and funds between the ADI Accounts in accordance with the Cash Management Strategy.

All ADI Account balances within FirstWrap Plus Investments are pooled and held in trust by the custodian. Interest is allocated on the total amount invested, and on a monthly basis is apportioned across all accounts according to their average cash holding balance.

## Accelerator Cash Account (ACA)

Alternatively, you can choose to use an ACA with your FirstWrap Plus Investments account as your cash account.

The ACA is a deposit product of the Bank, one of Australia's leading financial institutions. When you or a person you authorise makes or requests a deposit to the ACA, you enter into an agreement with the Bank on the terms and conditions set out in the ACA Disclosure documents.

The Bank has appointed AIL to collect information relating to your ACA.

The Bank's ACA is a cash management account for investors and their advisers. The ACA helps manage investment cash flow needs by combining the features and access of an everyday banking account with balance and transaction visibility for advisers.

You can access the ACA in real-time via NetBank, Phone Banking, ATMs, EFTPOS, direct debit or cheque book. Refer to 'Managing your account' in the ACA General Information Statement for further information. SMSF trustees are responsible for adhering to regulatory obligations including conditions of release.

The interest you will receive in the ACA is calculated daily and paid monthly in accordance with the ACA Terms and Conditions document. For the latest interest rates applicable to you, speak to your adviser.

Your ACA and FirstWrap Plus Investments account will need to be in the same name to ensure that your transaction instructions can be implemented.

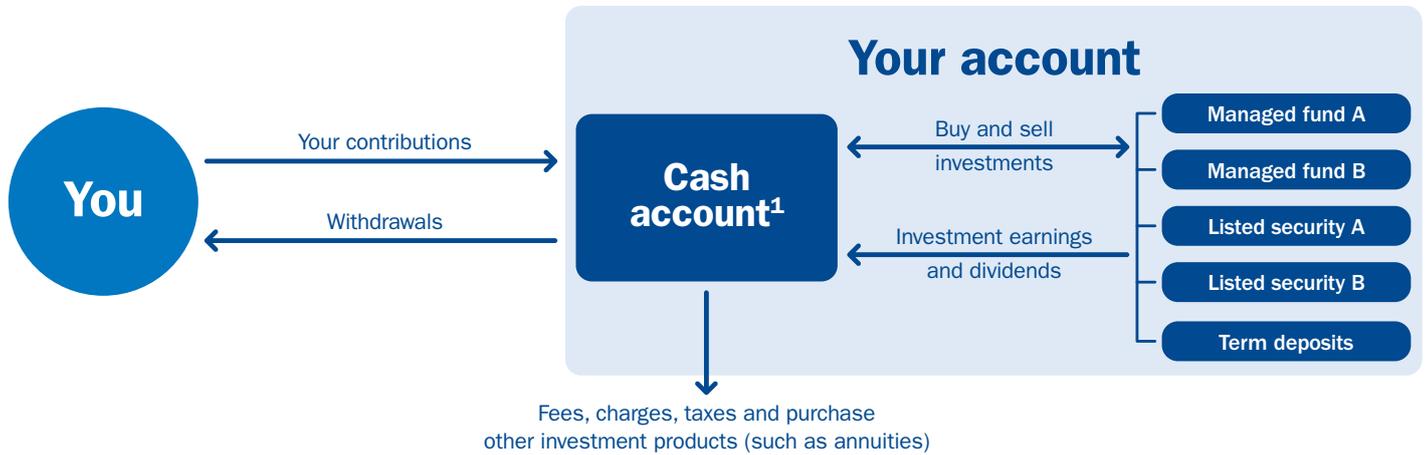
If you select to use an ACA, you will be the legal and beneficial owner of the ACA. When joining FirstWrap Plus you will give AIL and AUSIEX a standing direct debit and credit authority to administer your ACA to facilitate FirstWrap Plus Investments transactions. AIL will not be the custodian of your ACA.

Throughout this IDPS Guide, references to 'investing through FirstWrap Plus Investments' or 'investing in' do not include investments and/or products held directly by you, including the ACA.

## Minimum cash balance

You are required to maintain a minimum balance in your cash account of 0.5% of the value of your account plus the value of any regular payments due over the next month. This minimum cash balance applies to the default cash account and the ACA.

You and your adviser are responsible for ensuring that sufficient funds are maintained in your cash account. For further information, refer to the Minimum cash balance section under 'Managing your account' in the Other Important Information brochure.



1. This diagram demonstrates the default cash account option. If you choose to use the ACA as your cash account, the ACA is held directly by you and is considered part of your FirstWrap Plus Investments account for reporting purposes only.

# Risks of investing in FirstWrap Plus Investments

Before you consider investing in FirstWrap Plus Investments, it is important that you understand the risks that can affect your investments.

## What is risk?

All investments carry risk. Different strategies may carry different levels of risk, depending on the investments that make up the strategy. Each person's attitude to risk will vary, depending on a range of factors including age, investment timeframes, other investments you hold and your risk tolerance.

Investments with the highest long-term returns may also carry the highest level of short-term risk. You should be aware that the value and level of returns of investments will vary, and future returns may differ from past returns, and there may be a loss of principal, capital or earnings. Returns are not guaranteed, and the value of your account can rise and fall over time.

## General risks

There is a risk that laws (including tax laws) may change in the future and may adversely affect your investment.

Delays in buying and selling investments may occur if a transaction request is not fully completed or signed.

## Technology risk

FirstWrap Plus uses technology to manage your account. As with any service that uses technology systems including infrastructure, storage, networking or applications, there is a risk that these may fail, resulting in an impact to customers or business operations. There is also technology security risk should there be unauthorised access into these systems or data. These risks are managed through rigorous testing and controls; however, you should be aware of the impact this risk may have on processing your requests.

We also rely on third-party providers for various services. Should there be an error in data they have provided or a delay due to a failure in their technology or systems, this may impact processing of transactions, accuracy of reporting and managing your account in accordance with timeframes. These risks are managed through agreements with those third-party providers including service level agreements that outline timeframes for fixing delays should they occur.

## Market risk

Investment returns are influenced by the performance of the market as a whole. This means your investments can be affected by things like changes in interest rates, investor sentiment and global events, depending on which markets or asset classes you invest in and the timeframe you are considering. Previous returns don't predict future performance.

## Liquidity risk

Liquidity risk refers to the difficulty in selling an asset for cash quickly without an adverse impact on the price received. Assets such as shares in large listed companies are generally considered liquid, while 'real' assets such as direct property and infrastructure are generally considered illiquid.

Under abnormal or difficult market conditions, some normally liquid assets may become illiquid. An illiquid investment is defined as an investment that takes longer than 30 days to be sold or, if it could be sold in less than 30 days, it would have a significant adverse impact on the value realised on redemption.

If you choose to hold an illiquid investment, you may not be able to redeem that investment to cash in order to withdraw from FirstWrap Plus.

Refer to 'Illiquid investments' in the Other Important Information brochure for more information.

## Custodian risk

Investments in FirstWrap Plus are held in the name of the custodian or sub-custodian. This means that there is a risk that a custodian or sub-custodian fails to adequately account for assets for the benefit of the investor.

## Environmental, social and governance (ESG) risk

The value of individual investments may be influenced by environmental, social and governance (ESG) factors. These factors include the potential impact that climate change and global warming may have on the valuation of an investment. For example, a company's revenue may be reduced due to weather events, and this may then reduce the value of the company's shares.

### More information on specific investment risks

More information on the risks associated with your selected investments is available in the disclosure documents for those investments. These are available through your adviser.

# How we invest your money

Your adviser will work with you to implement an investment strategy that suits your individual goals and objectives.

FirstWrap Plus Investments provides access to managed accounts, more than 400 managed funds and other unlisted investments for you to invest in.

FirstWrap Plus Investments offers access to listed securities traded on the ASX. A comprehensive range of fixed interest products is also available, giving you a wide choice of providers and terms.

An up-to-date list of the investments available through FirstWrap Plus Investments is available at [firstwrap.com.au](http://firstwrap.com.au), or your adviser can provide you with a copy.

Until you choose an investment strategy, your investment will remain in your cash account. It is important when choosing your investment strategy to consider the likely investment return, the level of risk and your investment timeframe.

FirstWrap Plus offers a range of managed accounts developed by professional portfolio managers as part of their comprehensive investment menu. For more information on managed accounts, please refer to the Colonial First State Managed Account PDS, also available at [firstwrap.com.au](http://firstwrap.com.au).

You should review the investments you are considering and the relevant disclosure documents to ensure that they meet your needs and are in line with your investment strategy. You can obtain a copy of the disclosure documents for the relevant investments from your adviser.

For more information about investment options, please refer to the Other Important Information brochure at [firstwrap.com.au](http://firstwrap.com.au).

Neither the Operator nor our related entities guarantee your investment in FirstWrap Plus Investments, or any income or the rate of return. The value of your account will rise or fall depending on the performance of the investments selected.

## Investment List

The Operator, through its Board Investment Committee (Committee), determines which investments will form part of the Investment List. The Committee meets at least quarterly and reviews potential new investments against its Investment Governance Framework. The Committee is chaired by a member of the AIL Board.

The Investment Governance Framework takes a number of factors into account when considering the addition of new investments, including liquidity, whether the investment can be administered in a pooled environment and the costs associated with administering the investment. The Investment List is not constrained by products issued by or associated with the Operator; all investments meeting the Operator criteria may be approved for investment.

The Investment Governance Framework is applied to all investments. The Committee considers any related party relationship that may exist between an investment and the Operator or the promoter of the product.

## Investing through FirstWrap Plus Investments

Investing through FirstWrap Plus Investments is not the same as holding investments directly. Here are some of the main differences:

- You can access managed investments, generally with wholesale fees.
- The custodian is the legal owner of the investments, and you are the beneficial owner.
- In certain circumstances, we have the right to convert investments to cash.
- Communications regarding your holdings in managed accounts, listed securities or managed funds will not be sent directly to you if you have an authorised adviser.
- We can exercise the rights as shareholder in listed securities or as a unit holder in managed funds.
- Providing investment instructions to the Operator must be done by your adviser, when you have an authorised adviser.

Some rights are not available to you when you invest through FirstWrap Plus Investments, as described below:

- Cooling-off rights generally available to direct investors are not available to you when you invest through an IDPS, such as FirstWrap Plus Investments. Cooling-off rights may be important where underlying investments have infrequent or restricted redemption windows. Please speak to your adviser for more information.
- If an underlying investment's disclosure document is defective at the time you apply to acquire the investment, you may not have the same withdrawal rights given to direct investors. If this occurs, the product issuer would not be required to return the investment or provide you with other withdrawal options. We will provide you with information regarding withdrawal options once we are notified by the underlying fund.
- Voting rights, which may be available to you if you invest directly, may not be available to you when you invest through FirstWrap Plus Investments. For further information about corporate actions and voting rights, refer to the Other Important Information brochure.

If you choose to use an ACA as your FirstWrap Plus Investments cash account, you will be the legal and beneficial owner of the ACA. The ACA is not part of the custodial arrangement with the Operator. All legal and beneficial titles will remain in the investor's name. The Bank makes its own decisions in relation to the interest rate for the ACA. You should refer to the ACA Terms and Conditions document available online for further information about your rights in the product. For the latest interest rates, speak to your adviser.

## Periodic statements for underlying investments

When you invest in a managed account or managed fund through the Service, your adviser will provide you with the PDS for the managed fund or a managed account which will set out its own fees and costs.

It is important to note that there is no statutory requirement for the product issuer of your underlying managed fund to provide you with a periodic statement each year which sets out the indirect costs applicable to that managed account or managed fund for the year.

Your periodic statement from the Service will only include the fees and costs disclosed in this IDPS Guide, and will not include specific disclosure of any other indirect costs incurred within the underlying investments you have chosen to invest in through the Service.

## Investment news

From time to time, we need to tell you about certain events and their effects on your investments. This information is made available electronically via the Investment news link on our website at [firstwrap.com.au](http://firstwrap.com.au). Once the information is available on the website, you will be taken to have received the relevant information regardless of whether or not you access the Investment news update.

If you have ASX listed securities in your portfolio, you will need to refer to the ASX website for any announcements. A link to the ASX website is available through the Investment news link on our website.

If you have any queries on a change to an investment you hold in your account, please contact your adviser.

# Fees and other costs

## DID YOU KNOW?

Small differences in both investment performance and fees and costs can have a substantial impact on your long term returns. For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better investor services justify higher fees and costs.

You may be able to negotiate to pay lower contribution fees and management costs where applicable.<sup>1</sup> Ask the fund or your adviser.

## TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** website ([www.moneysmart.gov.au](http://www.moneysmart.gov.au)) has a managed investment fee calculator to help you check out different fee options.

This document shows fees and other costs that you may be charged. These fees and costs may be deducted from your money, from the returns on your investment or from the assets of the Service as a whole.

Taxes are set out in another part of this document. For further information, refer to the 'Tax on FirstWrap Plus Investments' section in the Other Important Information brochure.

You should read all the information about fees and costs because it is important to understand their impact on your investment.

The total fees and charges you pay when investing through FirstWrap Plus Investments include the costs of FirstWrap Plus Investments as well as the cost of any underlying investment

options you choose. It is important that you understand these fees. Investment fees are in addition to the fees charged by us for the Service and to the transaction and account costs incurred on your behalf.

The costs of the investments you choose will generally be set out in the disclosure documents for the investment. Where possible, the fees and costs for each investment options are set out in the Investment List.

For more information on these fees, go to the Other Important Information brochure at [firstwrap.com.au](http://firstwrap.com.au).

| Type of fee or cost  | Amount <sup>2</sup>   | How and when paid  | The services you receive   |
|--|---|--|--|
| <b>Fees when your money moves in or out of the Service</b>                                   |   |  |  |
| <b>Establishment fee</b><br>The fee to open your investment                                  | Nil   | Not applicable   |  |
| <b>Contribution fee<sup>3</sup></b><br>The fee on each amount contributed to your investment | Nil   | Not applicable   |  |
| <b>Withdrawal fee</b><br>The fee on each amount you take out of your investment              | Nil   | Not applicable   |  |
| <b>Exit fee</b><br>The fee to close your investment  | \$76.88 per asset transfer (this fee will not exceed 5% of your asset transfer value) | Generally there is no fee payable on closing your investment.<br><br>Investment transfer fees may apply when transferring investments out of the Service where the transfer occurs within two years of the account being established. This fee is deducted from your cash account.<br><br>Investment transfer fees will not apply on cash transfers. | <b>Exit fee</b><br>Ability to transfer assets (excluding cash) out of the Service within two years of commencement, rather than selling the assets for cash. |

1 We are required by law to include this information, which refers to the ability to negotiate administration fees. The administration fees for this product are not subject to negotiation and are outlined in the following table.

2 All figures disclosed include the net effect of goods and services tax (GST) and reduced input tax credits (RITC). Fees are rounded to the nearest cent. Refer to the Other Important Information brochure for further details.

3 The Operator does not charge a contribution fee; however, your adviser may charge an Initial advice fee. Refer to the Adviser fees section on pages 12-13.

## Management costs

The fees and costs for managing your investment in the Service are made up of separate fees and costs described below.

|  | Amount (pa) <sup>4</sup>                         |             | How and when paid  |
|--|--|-------------|--|
|  | Balance <sup>5</sup>                             | Fee pa      |  |
| <b>Total Management costs</b>  |  |             |  |
| Up to 0.68% pa of the value of your investment. If you cease to nominate an adviser on your account, an additional \$512.50 pa will apply. |  |             |  |
| <b>Administration fees<sup>6</sup></b>   | <b>Administration fee</b>                        |             | <p>This fee is payable to us on the average balance of your account each month (valued at the end of the month) and will be deducted from your cash account shortly after the last day of the month. This fee is calculated on a proportionate basis depending on the number of days in the month your account is open.</p> <p>The Administration cost is not payable on balances held in eligible managed funds.<sup>7</sup> If your total account balance is held in these funds and the cash account<sup>8</sup> for an entire month, no Administration cost will be deducted from your cash account.</p> <p>This may also be referred to as Administration fee (%) on your reports</p> |
|  | On the first \$100,000                           | 0.680% pa   |  |
|  | On amounts between \$100,001–\$250,000           | 0.480% pa   |  |
|  | On amounts between \$250,001–\$500,000           | 0.330% pa   |  |
|  | On amounts between \$500,001–\$1,000,000         | 0.160% pa   |  |
|  | On amounts between \$1,000,001–\$3,000,000       | 0.103% pa   |  |
|  | On any amount above \$3,000,000                  | Nil         |  |
|  | <b>Non-advised client fee</b>                    | \$512.50 pa | <p>The Non-advised client fee is applicable if you cease to nominate an adviser registered to use FirstWrap Plus. The fee is payable to us, and is deducted on a monthly basis from your cash account shortly after the last day of each month. The yearly fee is proportioned equally over 12 months. The amount shown in the table is applicable at the date of this IDPS Guide and may be automatically indexed each year in March in line with inflation (consumer price index). This fee will not be charged on account balances of \$10,000 or less.</p>   |
| <b>Service fees</b>  |  |             |  |
| <b>Switching fee</b>   | Nil  |             | Not applicable   |
| The fee for changing investment options  |  |             |  |
| <b>Adviser service fee</b>   | Please refer to pages 12–13 for further details. |             |  |

## The services you receive

### Administration costs

- Consolidated reporting and tax information for all your investments in FirstWrap Plus Investments.
- Access to online reporting of transactions, asset allocation and current valuation of your account.
- Linking related accounts for the purpose of calculating the Administration costs (see Additional explanation of fees and costs).
- Custody and administration of your portfolio of investments.
- Provision of technology to manage and transact on your portfolio.
- Access to wholesale fund managers not readily available to retail investors.

### Non-advised client fee

FirstWrap Plus is intended to be operated with an adviser.

If you remain in FirstWrap Plus, you will only have limited access to the services we provide.

This includes:

- Four trades per year (for example, a trade may include a corporate action, providing new investment instructions resulting in the buying and/or selling of an investment).
- Limited range of reporting.

For further details on these limited services, refer to the Other Important Information brochure.

<sup>4</sup> All figures disclosed include the net effect of (GST) and (RITC). Refer to the Other Important Information brochure for further details.

<sup>5</sup> The fee tiers applicable are applied to the combined balance of all linked accounts where the Administration cost is payable.

<sup>6</sup> If you elect to in-specie transfer your investments out of your FirstWrap Plus account, then the applicable fees will not apply from the date that we accept and process your paperwork.

<sup>7</sup> Investment costs are still applicable for the eligible managed fund holdings. Refer to the Investment List for a list of the eligible managed funds.

<sup>8</sup> This includes unsettled trades.

## Additional explanation of fees and costs

### Fee aggregation

You have the option to establish a client file (known as a family group) to link FirstWrap Plus accounts, eg FirstWrap Plus Personal Super, FirstWrap Plus Pension, FirstWrap Plus Term Pension and FirstWrap Plus Investments held by members of your immediate family. You may also link family trusts and any business accounts where you or a member of your immediate family is a trustee or director, subject to privacy and consent requirements being met.

We reserve the right to refuse requests for accounts to be combined in a family group (eg where the account holder, including trustees and directors, is not a member of the immediate family).

By linking accounts, you ensure that the administration fees (shown on page 10) are applied on the combined value of the accounts within your family group, meaning that you will benefit

from scale and potentially pay a lower administration fee. Fee aggregation will not apply on accrued fees deducted on closing your account and the Non-advised client fee.

If you link accounts for fee aggregation, you may also have the option to view other account holders within the family group where each member consents to do so. Refer to 'Consolidated reports' on page 15 for further information. You can advise your adviser or us at any time to remove this access.

Balances held in eligible managed funds that do not attract an Administration fee will not count towards the combined value of the accounts within your family group. If your entire account balance is invested with these funds, the cash account and the value of any unsettled trades will also not apply to the combined value of the account.

### Example of Administration costs on linked accounts

|  | Portfolio balance  | Non-linked fee pa | Linked fee pa  | Savings pa (\$) | Savings pa (%) |
|--|--------------------|-------------------|----------------|-----------------|----------------|
| Smith Investments Pty Ltd ATF Smith Super Fund FirstWrap Plus Investments – SMSF | \$650,000          | \$2,465           | \$1,966        | \$499           | 20%            |
| Smith Family Trust FirstWrap Plus Investments                                    | \$300,000          | \$1,565           | \$908          | \$658           | 42%            |
| Peter Smith FirstWrap Plus Personal Super  | \$50,000           | \$390             | \$189          | \$201           | 52%            |
| <b>Total</b>   | <b>\$1,000,000</b> | <b>\$4,420</b>    | <b>\$3,063</b> | <b>\$1,358</b>  | <b>31%</b>     |

Note: all figures disclosed include the net effect of GST and RITC. Refer to the Other Important Information brochure for further details. This example does not include the Non-advised client fee and/or eligible managed funds where the Administration costs do not apply.

### ACA

For fees and other costs relating to an ACA, please read the ACA Standard fees and charges document available online at [firstwrap.com.au](http://firstwrap.com.au). These fees are not disclosed in this section and are in addition to any of the fees relating to your account in FirstWrap Plus.

If you choose to use an ACA with your FirstWrap Plus Investments, any fees disclosed in this section applicable to your account will be deducted from the ACA.

### Increases or alterations to fees and charges

The Operator may increase existing fees and charges at its discretion or impose additional fees, subject to the maximum amount allowed under the Avanteos Wrap Account Service Deed Poll dated 14 February 2003, as amended, which incorporates the contract between us. If we decide to introduce any additional fees or increase existing fees and charges (other than the cost component of fees), we will give you at least 30 days' advance notice.

We may at our discretion reduce or waive any of the fees and costs disclosed in this IDPS Guide.

If you have an ACA, you should refer to 'Keeping you informed' in the ACA General Information Statement document for further information on notification periods relating to the ACA.

### Transaction and operational costs

Transaction and operational costs (transaction costs) may include transaction fees, brokerage transaction fees, settlement and clearing costs, stamp duty and 'buy-sell spreads' for each fund. They are an additional cost to you and are associated with actual investment transactions and the buying and selling of investments.

The costs described in the following table may apply depending on the investment decisions you make. They cover the costs incurred in the execution and settlement of your trade by the broker and the custodian, and other costs associated with providing this service.

| Type of cost                  | Amount <sup>9</sup>  | How and when paid  | Explanation of cost   |
|-------------------------------|--|--|---|
| <b>Standard brokerage</b>     | Brokerage will be charged at the rate of 0.10% of the value of the transaction with a minimum charge per contract settled of \$39 for individual trades. <sup>10</sup><br><br>You will pay nil brokerage for listed security trades that occur as part of a managed account. | This brokerage applies for trades placed using the standard Operator approved broker. If listed securities (for example, company listed securities, property trusts and income securities) are bought or sold in respect of your account, brokerage will apply. This fee will be deducted from your cash account on contract settlement. <sup>10</sup> | The brokerage fee covers the costs incurred in the execution and settlement of your trade by the broker and the custodian. This fee also covers other costs associated with providing this service. |
| <b>Brokerage multi-broker</b> | As negotiated with the broker, plus a flat rate of \$15.37 per contract settled. <sup>10</sup>   | This brokerage applies for trades placed using another Operator approved broker and the fee is negotiated by you and your adviser with the broker, plus the multi-broker settlement fee per contract settled. This fee will be deducted from your cash account on contract settlement. <sup>10</sup>   | The brokerage fee covers the costs incurred in the execution and settlement of your trade by the broker and the custodian. This fee also covers other costs associated with providing this service. |

## Buy-sell spread

The buy-sell spreads for managed funds and unlisted investments vary for each fund. There is no buy-sell spread for listed securities or term deposits.

Some investment managers disclose a different price between buying and selling units. This difference allows investment managers to direct the costs involved in buying or selling assets to investors transacting in the fund based on their transactions. You should refer to the disclosure document for each of your investments for more detail on these price differences.

The sub-custodian may offset your instructions to buy or sell a managed fund against another instruction to sell or buy that managed fund so that only net transactions are acted on. This will result in a reduction in fees and charges that would have applied had the transaction been processed individually. This fee reduction will be retained by the sub-custodian and be used to reduce the cost of services they provide.

## Investment costs

The Investment cost fee (may also be referred to as the indirect cost ratio) is payable to the investment manager or responsible entity of your underlying investment in a managed account, managed fund or unlisted investment.

This fee is not deducted from your pooled cash account or ACA. For managed funds and unlisted investments, this fee is generally deducted before calculating the unit price for the investment. For a managed account, the Managed Account fee is deducted from the cash holding within the managed accounts.

Refer to the Investment List for the fees applicable to each investment option offered. Further information on investment management costs including indirect costs for your investment option is set out in the relevant disclosure document for the underlying investment, available from your adviser. The investment management costs may also change as determined by the investment manager.

This fee does not apply to investments in listed securities or term deposits where these are held directly in FirstWrap Plus Investments.

Any relevant rebates received from the investment manager will be passed on to investors. Additional rebates may apply to you where agreed between your adviser and certain underlying investment managers.

## Performance fees

The Operator does not deduct performance fees. However, some underlying managed funds may have a performance fee. Refer to the PDS for the underlying managed fund, available from your adviser.

## Adviser fees

Your adviser and/or your adviser's licensee group may receive the fees listed on this page in exchange for the services provided to you.

When completing the FirstWrap Plus Investments application form you and your adviser will need to decide on the amount that you will pay in adviser service fees. You can negotiate with your adviser<sup>11</sup> fees payable to them and include them in the application form or a fee amendment authority form. You may renegotiate what you pay to your adviser at any time directly with your adviser. The Statement of Advice provided by your adviser will set out the fees you will pay.

A Licensee service fee may also be payable from your account, if you've agreed to the fee with your adviser. This fee is payable to your adviser's licensee for the services it delivers to your adviser for financial product advice provided to you. The Licensee service fee assists your adviser's licensee group to continue to provide these services to your adviser. You can review your fee arrangements with your adviser at any time.

For further information about adviser and Licensee service fees, refer to the 'adviser and Licensee service fees' in the Other Important Information brochure.

Any adviser fee deducted from your cash account is net of a GST less RITC, where an RITC is available. The actual fees paid by us to your adviser and/or their licensee group may be greater than the fees deducted from your cash account. These fees are inclusive of GST, whereas the amounts deducted from your cash holding are inclusive of GST less RITC, where an RITC is available.

For more information about GST and RITC, please refer to the GST and RITC section under 'Further information about fees and other costs' in the Other Important Information brochure.

<sup>9</sup> All figures disclosed include the net effect of GST and RITC. Refer to the Other Important Information brochure for further details.

<sup>10</sup> Should the transaction fail to settle, any default and/or dishonour fees will be deducted from the balance of your cash account.

<sup>11</sup> By completing and signing the FirstWrap Plus application form, you authorise AIL to pay, or cause to be paid, the amounts specified in the relevant section in the application form and/or any fee amendment authority form to your adviser's licensee group in respect of the services provided to you by your adviser.

| Fee type  | Amount <sup>12</sup>   | How and when paid  | The services you receive   |
|---|--|--|--|
| <b>Initial advice fee</b>   | 0% to 4.10% per contribution.<br>This fee can be expressed as either a % or \$ amount.   | The Initial advice fee is deducted from your cash account when you make a contribution (including a regular contribution). The amount of this fee can be negotiated with your adviser.<br><br>If the Initial advice fee relates to an in-specie transfer the Initial advice fee is deducted once all assets are confirmed in our custody and there is available cash in your cash account.   | <ul style="list-style-type: none"> <li>An investment portfolio aligned with your overall investment strategy.</li> <li>Management of the paperwork to set up the relevant investments.</li> </ul>  |
| <b>Ongoing advice fee</b><br>This fee may also be referred to as 'Adviser service fee' on your reports. | As agreed between you and your adviser. These fees are stated on the application form and may be expressed as either a % and/or \$.<br><br>If the fee is \$ based, the \$ amount may be automatically indexed each year in line with inflation (consumer price index), where you have agreed to this with your adviser.        | In accordance with your directions, the Ongoing advice fee is deducted from your cash account and paid to your adviser's licensee group, shortly after the last day of each month.<br><br>The % fee is payable as a single fee on the average of your total account holdings each month (valued at the end of the month). Different rates may apply according to the type of investment.<br><br>The \$ fee is proportioned equally over 12 months.<br><br>For a part month, the fee is pro-rated.  | <ul style="list-style-type: none"> <li>Ongoing service including requesting some transactions on your behalf.</li> <li>Depending on the relationship you have agreed with your adviser, you may also receive: <ul style="list-style-type: none"> <li>updates on the status of your account</li> <li>advice on your investment portfolio</li> <li>assistance answering your questions.</li> </ul> </li> </ul> |
| <b>One-off advice fee</b>   | A \$ amount on a one-off basis.  | As negotiated and agreed between you and your adviser, this fee is debited from your cash account on the day you and your adviser's signed authorisation has been processed by us. This fee enables you to pay for ongoing advice from your cash account, as applicable.   | <ul style="list-style-type: none"> <li>Advice received from your adviser.</li> </ul>   |
| <b>Model Portfolio fee<sup>13</sup></b>   | As agreed between you and your adviser this fee is determined based on the Model Portfolio selected. It is expressed as a %.   | If you establish a Model Portfolio arrangement as part of your FirstWrap Plus Investments account, a Model Portfolio fee may be charged on the account balance managed under that arrangement.<br><br>Your adviser will provide you with details of the fee rate applicable. This fee is calculated on a proportionate basis each month you are linked to a Model Portfolio arrangement, based on the average holding in investments that are covered under your Model Portfolio arrangement (valued at the end of the month).<br><br>This amount may be retained by your adviser's relevant licensee group or may be passed on to an investment manager or investment consultant to provide a service in relation to a Model Portfolio. | <ul style="list-style-type: none"> <li>Investment selection, investment monitoring, set-up and ongoing management of your portfolio service arrangement, including rebalancing of your account back to your Model Portfolio allocation.</li> </ul>   |
| <b>Licensee service fee</b>   | As agreed between you and your adviser.<br><br>These fees are stated on the application form and may be expressed as either a % and/or \$.<br><br>If the fee is \$ based, the \$ amount may be automatically indexed each year in line with inflation (consumer price index), where you have agreed to this with your adviser. | In accordance with your directions, the agreed Licensee service fee is deducted from your cash account and paid to your adviser's licensee group shortly after the last day of each month.<br><br>The % fee is payable as a single fee on the average of your total account holdings each month (valued at the end of the month). Different rates may apply according to the type of investment.<br><br>The \$ fee is proportioned equally over 12 months.<br><br>For a part month, the fee is pro-rated.  | Services provided by your adviser's licensee to your adviser, including but not limited to: <ul style="list-style-type: none"> <li>licensing of adviser</li> <li>complaints monitoring</li> <li>ongoing training and other adviser support services.</li> </ul>  |
| <b>Adviser transaction fees</b>   |  |  |  |
| <b>Adviser service fee (listed securities)</b>  | 0% to 2.05% of the value of each buy or sell transaction.  | This fee is negotiated with your adviser and is deducted from your cash account on the day of settlement. This fee is paid by us to your adviser.  | <ul style="list-style-type: none"> <li>Implementation of your listed security transaction.</li> </ul>  |

12 All figures disclosed include the net effect of GST and RITC. Fees are rounded to the nearest cent. Refer to the Other Important Information brochure for further details.

13 If you elect to in-specie transfer your investments out of your FirstWrap Plus account, then the applicable fees will no longer apply from the date that we accept and process your paperwork.

## Managed investment products – Example of annual fees and costs

This table gives an example of how the fees and costs in a balanced investment option for this managed investment product available in this Service can affect your investment over a one-year period. You should use this table to compare this product with other managed investment products.

| EXAMPLE <sup>14</sup> – Vanguard Growth Index Fund |  | BALANCE OF \$50,000 WITH A CONTRIBUTION OF \$5,000 DURING THE YEAR                                    |
|--|--|---|
| Contribution fees                                  | Nil  | For every additional \$5,000 <sup>15</sup> you put in, you will be charged \$0.                       |
| <b>PLUS</b><br>Management costs                    | 0.97% <sup>16</sup>  | <b>And</b> , for every \$50,000 you have in an investment option you will be charged \$485 each year. |
| <b>EQUALS</b><br>Cost of investment option         | If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees from \$485.<br><b>What it costs you will depend on the investment option you choose and the fees you negotiate.</b> |   |

Note: Additional fees may apply. If you leave FirstWrap Plus Investments and wish to transfer underlying investments out of your account, you may also be charged an exit fee of \$76.88 per asset transfer (this fee will not exceed 5% of your asset transfer value).

The fees and costs relate to access to the investments on the Investment List and some (but not all) of the costs within those investments. Additional costs will be charged by the issuers of the investments that you decide to invest in.

### Examples of fees and costs

The following examples show fees and costs of investing through FirstWrap Plus Investments, excluding any fees you have agreed directly with, and paid to, your adviser and/or their licensee and the Non-advised client fee.

| Example 1  |                      | Example 2  |                       |
|--|----------------------|--|-----------------------|
| Assuming an average account balance of \$500,000 over a 12 month period            |                      | Assuming an average account balance of \$2,000,000 over a 12 month period          |                       |
| Administration costs   |                      | Administration costs   |                       |
| First \$100,000 at 0.680% pa   | \$680.00             | First \$100,000 at 0.680% pa   | \$680.00              |
| Next \$150,000 at 0.480% pa  | \$720.00             | Next \$150,000 at 0.480% pa  | \$720.00              |
| Next \$250,000 at 0.330% pa  | \$825.00             | Next \$250,000 at 0.330% pa  | \$825.00              |
| <b>Total Administration costs</b>  | <b>\$2,225.00</b>    | Next \$500,000 at 0.160% pa  | \$800.00              |
|  |                      | Next \$1,000,000 at 0.103% pa  | \$1,030.00            |
| Administration costs as a percentage of your account balance                       | 0.4450% pa           | <b>Total Administration costs</b>  | <b>\$4,055.00 pa</b>  |
| Additional investment costs:   |                      | Administration costs as a percentage of your account balance                       | 0.2028% pa            |
| Fees to investment manager (management costs)                                      | \$3,412.50           | Additional investment costs:   |                       |
| Brokerage on listed security transactions  | \$156.00             | Fees to investment manager (management costs)                                      | \$13,650.00           |
| <b>Total additional investment costs</b>   | <b>\$3,568.50 pa</b> | Brokerage on listed security transactions  | \$156.00              |
| <b>Total additional investment costs as a percentage of your account balance</b>   | <b>0.7137% pa</b>    | <b>Total additional investment costs</b>   | <b>\$13,806 pa</b>    |
| <b>Total fees and charges</b>  | <b>\$5,793.50 pa</b> | <b>Total additional investment costs as a percentage of your account balance</b>   | <b>0.6903% pa</b>     |
| Fees and charges as a percentage of your account balance (0.4450% pa + 0.7137% pa) | <b>1.1587% pa</b>    | <b>Total fees and charges</b>  | <b>\$17,861.00 pa</b> |
|  |                      | Fees and charges as a percentage of your account balance (0.2028% pa + 0.6903% pa) | <b>0.8931% pa</b>     |

The following assumptions apply to these examples:

- Fees are inclusive of the net effect of GST and RITC (refer to the Other Important Information brochure for further details).
- Four listed security trades are made throughout the 12-month period.
- 0.5% of the portfolio is held in cash, 75% of the portfolio is held in managed funds and 24.5% of the portfolio is held in listed investments.
- The indirect cost ratio (ICR) (that is, fees and charges expressed as a percentage of the investment) for the managed funds held through FirstWrap Plus Investments is 0.91%. No additional fees are payable in respect of the underlying investments selected by you.
- The example account is not geared. No income is reinvested.
- Brokerage costs (using a standard broker) on listed security transactions are \$39.00 (inclusive of GST and RITC) per transaction.
- The following fees are not included in this example: Non-advised client fee, Adviser service fees, Model Portfolio fees or Licensee service fees.
- The examples do not take into account any eligible managed funds where the administration costs are not payable and the investments are not part of a managed account portfolio.

These examples should be used as a guide only and may not represent the actual fees that you will pay if you join FirstWrap Plus Investments.

<sup>14</sup> All figures include the net effect of GST and RITC. Refer to the Other Important Information brochure for further details.

<sup>15</sup> For this example, the contribution of \$5,000 is made at the end of the year.

<sup>16</sup> This is equal to 0.68% (administration costs) + 0.29% (investment costs for Vanguard Growth Index Fund (VAN0110AU)).

# Reporting

You can access up-to-date information about your transactions, income, expenses and account balance at any time.

## Online access

One of the benefits of FirstWrap Plus Investments is that you receive consolidated reporting across all your investments. Your adviser will be able to provide you with online access to your account details or to all accounts within your family group, subject to consent from other investors within your family group, by issuing you with a user login and password. You will then be able to easily monitor your investments via a range of comprehensive reporting options. Alternatively, you can contact your adviser, who can provide you with the latest information on your account.

The information provided online will be updated to be within the last 48 hours (excluding hours on a non-business day) before the time of access. The time at which the information is current will be clearly stated.

If you have an ACA, you will also be able to see ACA transactions via your FirstWrap Plus Investments online access. Refer to the Other Important Information brochure for changes to the ACA Terms and Conditions about your online access.

## Quarterly portfolio report

You will be issued with quarterly reports within one month of the end of the quarter detailing information about your account. The report includes transactions, income and expenses for the quarter and the quantity and value of assets and liabilities at the last day of the relevant quarter, based on the most recent price valuations made available to us.

Your quarterly reports may be provided electronically.

## Annual transaction statement

You will receive an annual transaction statement containing a summary of your transactions for the full financial year within three months of the end of the financial year.

Your annual report may be provided electronically.

## Audit certificates

The audit certificates for FirstWrap Plus Investments will be issued annually. These certificates will be available within three months of the end of the financial year.

The audit certificates will be provided electronically.

## Tax reporting

We depend on external parties to provide tax component information for annual tax statements and will produce your statement as soon as all their information becomes available. The reports include details of taxable and non-taxable income received, the components of each distribution and the relevant imputation credits and foreign income tax offset. A comprehensive capital gains tax report available online provides you with details of any investments sold during the year. Delays in receiving tax components from fund managers may result in a delay with your tax report.

You may receive this report electronically.

## Consolidated reports

FirstWrap Plus provides combined reporting for your investments in the Service. It brings them together with those of the other investment facilities and services available through the Service that you have selected.

Subject to privacy and consent requirements being met, it is also possible to include in the one report, investments held by other members of your family, family trusts and businesses. To facilitate this, the related members' details are maintained in a family group within a single client file. You can advise your adviser at any time to remove this access.

## Information from investment managers and companies

We may receive information such as transaction confirmations and annual reports from time to time from the managers of the investments or companies you have invested in. You can request a copy of all communications legally required to be given to investors.

## Investment enquiries

Please contact your adviser if you have any questions in relation to your account. Your adviser is best placed to provide you with the advice you may require.

## ACA

The ACA is considered part of your IDPS portfolio for consolidated reporting purposes only. The ACA is an external account, and you should refer to statements issued by the Bank for details of all ACA transactions.

Some ACA transactions may be included in the reports that we make available to you or your adviser as well as statements issued by the Bank. For example, ACA interest will be included in your consolidated IDPS quarterly reports, IDPS annual tax statement and statements issued by the Bank. You are responsible for ensuring that you do not duplicate reporting of income for tax purposes.

# How to open an account and other information

Before opening a FirstWrap Plus Investments account, please read all the relevant information about your investment. You should read the information contained in this IDPS Guide as well as the Other Important Information brochure, the Investment List and AIL's Financial Services Guide.

If you choose an ACA as your cash account, please also read the ACA Disclosure documents as amended by the 'Important information about the ACA' section in the Other Important Information brochure.

These documents are available online at [firstwrap.com.au](http://firstwrap.com.au). Alternatively, you can request copies from your adviser or by contacting FirstWrap Service and Support on 1300 769 619, and a copy will be provided to you free of charge. Information about managed accounts, managed funds or other unlisted investments available through FirstWrap Plus Investments appears in the disclosure documents for those investments available from your adviser.

## Applications

Applications to invest in FirstWrap Plus Investments can only be made with your adviser on a current application form. Please read the declarations and acknowledgements before signing the application form.

When you complete the FirstWrap Plus Investments application form, you can elect to open and use an ACA as your cash account.

## Existing ACA

You may also be able to use an existing ACA with your FirstWrap Plus Investments account. To see if this is available to you, please speak to your adviser for more information. You should also refer to the ACA Terms and Conditions, as amended by the 'Important information about the ACA' section in the Other Important Information brochure.

## Complaints resolution

FirstWrap Plus has established guiding principles and procedures for dealing with specific enquiries or complaints relating to the operation of FirstWrap Plus Investments.

If you make a complaint to us, we will do everything we can to understand, investigate and resolve the issue. If you have an enquiry or wish to lodge a complaint, please contact:

Customer Liaison Officer  
FirstWrap Plus Investments  
Locked Bag 3460  
GPO Melbourne VIC 3001  
  
Telephone: 1300 769 619  
Email: [firstwrap@colonialfirststate.com.au](mailto:firstwrap@colonialfirststate.com.au)

## External dispute resolution

If you are dissatisfied with the handling or outcome of your enquiry or complaint, or if we are unable to provide a final response to your complaint within 45 days, you have the option of contacting an external dispute resolution service about your complaint. You may lodge a complaint:

- with the Financial Ombudsman Service (FOS) if lodged before **1 November 2018**:

Online: [www.fos.org.au](http://www.fos.org.au)  
Email: [info@fos.org.au](mailto:info@fos.org.au)  
Phone: 1800 367 287  
Mail: Financial Ombudsman Service  
GPO Box 3  
Melbourne VIC 3001

**Note:** To allow FOS to easily identify us, please quote our membership number: 11084.

- with the Australian Financial Complaints Authority (AFCA) if lodged on or after **1 November 2018**:

Online: [www.afc.org.au](http://www.afc.org.au)  
Email: [info@afc.org.au](mailto:info@afc.org.au)  
Phone: 1800 931 678  
Mail: Australian Financial Complaints Authority  
GPO Box 3  
Melbourne VIC 3001

## Complaint resolution for underlying investments and financial product advice

For complaints regarding an investment you hold via FirstWrap Plus Investments, including an ACA, you may be able to raise your complaint directly with the product issuer. Where the investment issuer has consented to complaints being raised directly with them, your adviser can assist you with making such a complaint directly. If you are unsure of the contact details of the investment issuer, please contact us on 1300 769 619.

If you have a complaint regarding financial advice received in relation to your investments, you should contact your adviser's Australian Financial Services licensee group.



